



**SHORE BUILDERS**

Association of Central NJ, Inc.

# Thursday, June 7th

Ferguson Training Room: 190 Oberlin Avenue N., Lakewood

9:00am - 11:00am

**\$25.00 Per Person**



## Sandler Training

Finding Power In Reinforcement®

### Are your selling strategies working against you?

Is your sales team tired of...

- Chasing buyers who won't return their calls or emails?
- Wasting time with leads who initially looked interested but were far from it?
- Constantly looking for new ways to find buyers that don't require cold calls?

Are you ready to help your team...

- Take control of their selling process?
- Learn how to qualify buyers before investing time, money and energy pursuing them?
- Close more sales, more quickly, more easily and more profitably?

It's time to learn why the traditional selling strategies are failing, and why the Sandler philosophy will help you and your sales team create an effective and efficient process for developing sales opportunities.

Company: \_\_\_\_\_ Contact: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Email: \_\_\_\_\_

The following individuals will attend: \_\_\_\_\_

Enclosed is my check in the amount of \$\_\_\_\_\_ made payable to: SBACNJ

Please charge my: \_\_\_\_\_ Visa \_\_\_\_\_ MasterCard \_\_\_\_\_ Amex in the Amount of \$\_\_\_\_\_

Number: \_\_\_\_\_ Exp. Date: \_\_\_\_\_

Name: \_\_\_\_\_ Signature: \_\_\_\_\_

Credit Card Billing Address: \_\_\_\_\_

Please Note: A convenience fee of 5% for American Express and 2% for Visa/MasterCard will be added to all credit card payments.

**Please RSVP to Shore Builders Association by Friday, June 1st.**

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